

# COMPELLING DIRECTION FOR COLLEGE SPORTS

"Student-athletes finish school with more than just athletic experiences. In addition to emphasizing academic standards so studentathletes get a good education, playing college sports develops leadership, teamwork, discipline and resilience — skills that build success in the workplace and in life."

### MAKING OUR PRIORITIES CLEAR

#### **ACADEMICS**

Providing opportunities to earn a college degree is at the heart of our mission. Student-athlete graduation rates are the highest ever, with 80 percent earning their degrees.

### **WELL-BEING**

We were founded to keep college sports safe. Today, we work hard to promote safety, excellence, and physical and mental wellbeing for student-athletes.

#### **FAIRNESS**

All college athletes deserve a fair shot. We focus on respect, integrity and responsibility, both on and off the field, so that college sports prepare student-athletes for life.

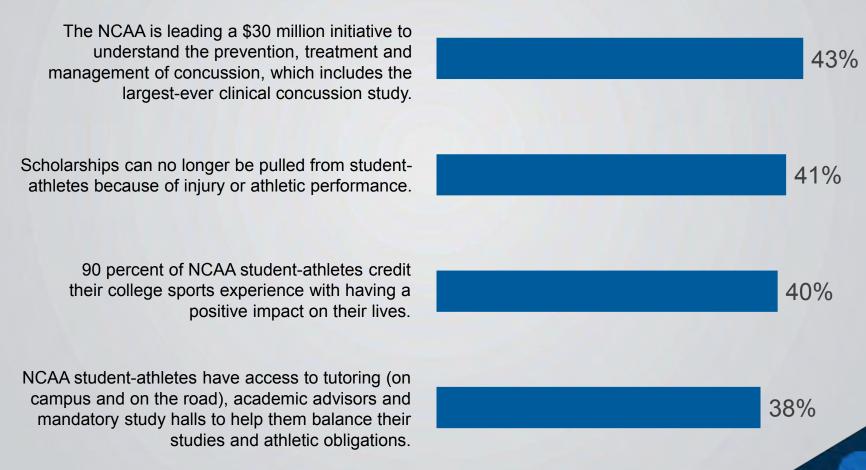
Purpose: Making college sports a pathway to opportunity.



# STATE OF COLLEGE SPORTS

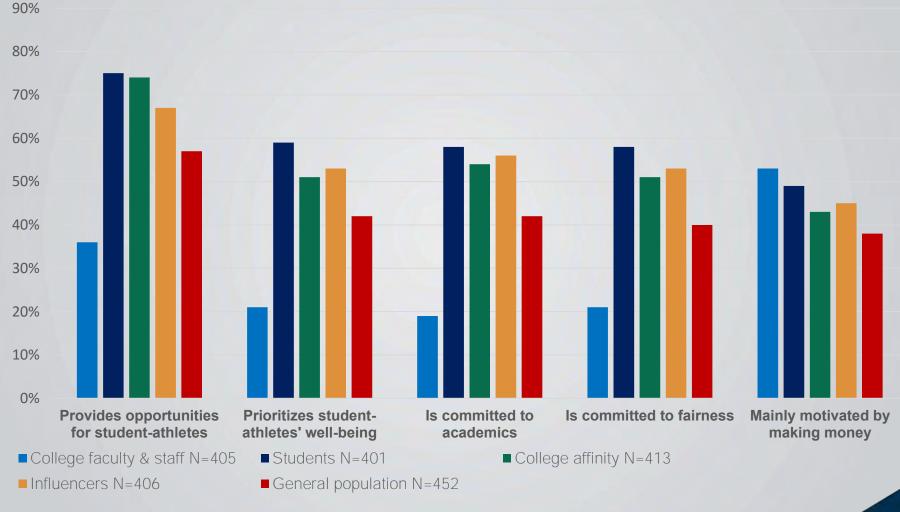
Question: For each of the statements, indicate how each one impacts your feelings about the state of college sports.

#### Percentage of those answering <u>much more favorable</u>:





# PERCEPTION OF COLLEGE SPORTS

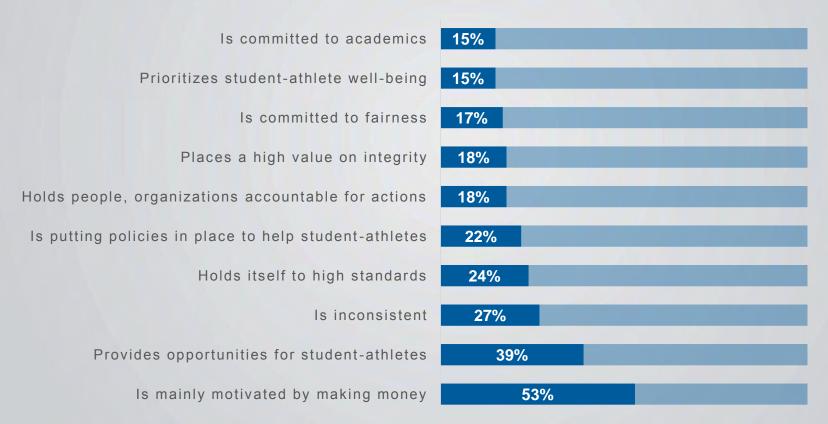


Conducted April 2017

# **FACULTY & STAFF VIEWS**

How well does this phrase fit with your image of the NCAA in general?

■ Top 3 Boxes



# **DIVISIONAL BREAKDOWN**

#### Within DI

- Money motivation: Non-1A faculty staff significantly higher (64%) than 1A (48%)
- A1 faculty and staff more positive on:
  - High standards (28-14)
  - Academics (16-7)
  - NCAA good job (36-25)
  - Support S-A success (25-11)
  - Part of solution (39-20)

#### Across divisions

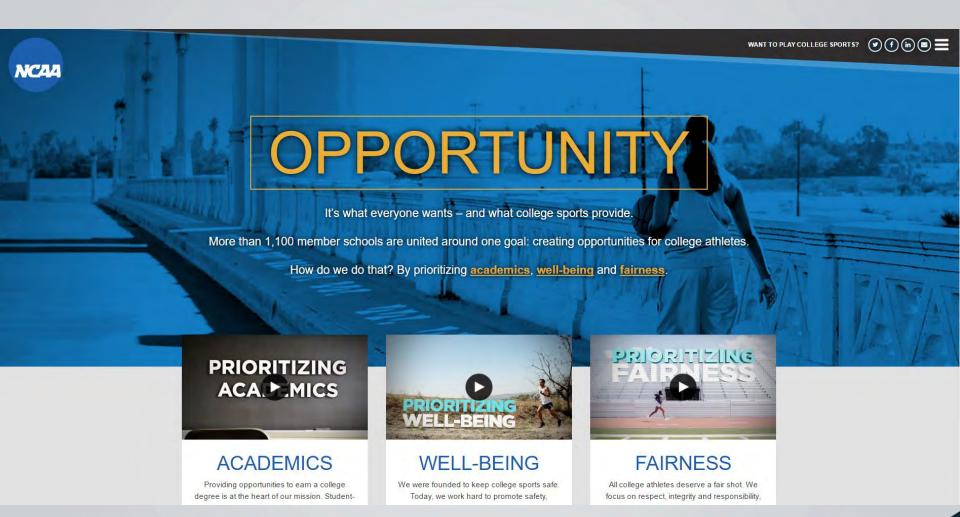
- Familiarity even across divisions (~32%)
- Favorability much higher in DII (21-point spread)
  - ▶ Well-being: 10+ points higher
  - ▶ Accountability: 13-31 spread
  - ▶ High standards: 11> DI, 19> DIII
  - ▶ Provides opportunity: 14+ points higher
- Understanding of NCAA's role higher in DIII (12+ points)
- No statistical difference on "Mainly motivated by making money"

# **FACULTY-STAFF COMPARISON**

	Faculty	Staff
Overall opinion of the NCAA	16%	24%
Provides opportunities for student-athletes	34%	43%
Mainly motivated by making money	57%	48%
Inconsistent	32%	22%
Putting policies in place to help student-athletes	17%	28%
Holds people and organizations accountable	13%	24%
High value on integrity	14%	21%
Committed to fairness	11%	23%
Committed to academics	11%	20%
Prioritizes student-athlete well-being	11%	19%
NCAA doing a good job	30%	42%
Online message recall	15%	21%
Impact on impressions	30%	47%



# **CONTENT HUB**



## TARGETED DIGITAL ADVERTISING

















## **KEY INSIGHTS**

- Communicate the "why", and back it up with proof points.
- Take the long view of success "new" means over the last 5-7 years, not the last legislative cycle or championship season.
- Leverage the NCAA's convening power.
- Repetition is key.
- Relationships matter.



# FRAMING RELATIONSHIPS

Articles

Audio



Video

About



BY JO POTUTO, UNIVERSITY OF NEBRASKA



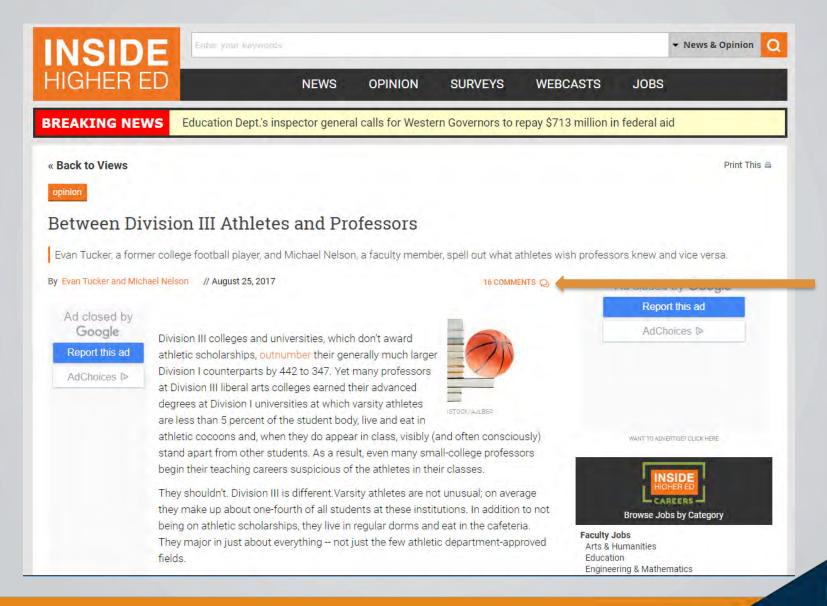






College athletics is big time commercial entertainment, source of much fan passion and media attention, and just plain fun. All of it is important to a university campus, and all of it is important to maintain. But only if athletics on campus at its core delineates the substance, scope, and contours of the activity, not simply where the activity is located. To assure the centrality of the greater campus in college athletics and to recalibrate the balance between athletics and academics for student-athletes, a much-needed reset currently is underway.

# **SHARING PERSPECTIVES**



## **ENGAGEMENT EFFORTS**

# Updates

- Leaders Guide
- Conversations
  with FARA
  Executive
  Committee
- DII Advanced FAR Institute
- SAAC op-ed ask

# On-campus programs

- Acclimation events
- Awards
- Practices and team travel
- CSUN Under Armour Faculty

# **THANK YOU**

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